

Depending on durability:

How Feld Fire and Hannay Reels have been supporting first responders together since 1978.

For fifty years, there is one piece of Feld Fire safety equipment that has been indispensable for first responders in the firefighting industry: fire-suppression skids. Feld Fire Skids are a truly unique offering for first responders. Skids are self-contained firefighting units, equipped with components like tanks, pumps, and hoses.

Feld Fire Skids allow firefighters to use more compact equipment to access areas with rough terrain that might be inaccessible to the larger fire apparatus. This access is especially useful for forestry and park operations where roads don't always lead to the emergency site.

Hose and reels are essential components of fire suppression skids. For firefighters, equipment is critical to the mission, so the very best equipment is necessary. If a reel falters, properties and lives could be lost. Feld Fire uses Hannay Fire and Rescue Reels exclusively for their fire suppression skids because of the reels' durability and reliability.

Matt Klocke, Manufacturing and Sales Supervisor at Feld Fire, says they've never considered using any other company's reels for their skids: "I've been here 24 years, and we've been using Hannay reels since I started. The quality is the number one reason I like using Hannay."

Feld Fire has supplied operations around the country with hundreds of fire suppression skids. They mainly supply municipal and volunteer fire departments, but there are some independent contractors that rely on Feld Fire for equipment. Both the Feld Fire and Hannay Reels brands are synonymous with quality throughout the U.S. "A lot of people ask, 'What kind of reel is equipped on the skid?' And, when I tell them 'Hannay,' they are always happy," says Klocke.

Durability is just one of the benefits of a Hannay reel. Hannay customer support is second to none. Klocke likes to stay on top of new trends in the firefighting industry, and he's always trying to improve his products. He also likes that he can collaborate with Hannay Reels when developing a new way to make Feld Fire skids function at a higher level.

"The technical support has been amazing for us. I love that I can shoot ideas at them. If my customer needs a custom reel, I can call Hannay, and they know, right away, what I'm looking for." – Matt Klocke

It's easy to see how important durable equipment is for fire suppression, but for Matt Klocke, it's personal. Klocke has been building skids for so long that he's seen every available option. He also uses the products. Klocke is a proud member of the Halbur Volunteer Fire Department, so he knows how important dependable tools are. With Hannay Reels, the motor is always working.

"I'm on the local department where I live, and, if something fails, I'm going to hear about it. I don't want to hear negative comments about our skids, and I have never heard anything negative about Hannay reels. It's a quality product that's going to last you a long time." – Matt Klocke

The strength of a business partnership depends on results. Because Feld Fire and Hannay Reels are both committed to making quality products, their relationship works. Both companies can count on one another to maintain strong reputations in the industry. "I'm super happy with Hannay Reels. We have absolutely no plans to change our supplier," says Klocke.

Feld Fire custom skid unit installed on truck. ▼



Hannay booster hose reels are ideal for quick attack, small fires, and crash situations, while larger volume hoses are being set up.

Customer

Feld Fire Equipment Company

Location

Carroll, Iowa

Customer Challenge

Building brush trucks and fire-suppression skids

Hannay Solution

F Series & F4000 Booster Reels

"The technical support has been amazing for us. I love that I can shoot ideas at them. If my customer needs a custom reel, I can call Hannay, and they know, right away, what I'm looking for."

– Matt Klocke

Manufacturing and Sales Supervisor,
Feld Fire Equipment Company

Domestic:
Phone: 877-467-3357
Fax: 800-733-5464

International:
Phone: 518-797-3791
Fax: 518-797-3259

reels@hannay.com

hannay.com



 **Hannay Reels®**
The reel leader.