

Hannay helps deliver high-quality custom cleaning systems

Cougar Chemical sells, services, and rents pressure washers and other cleaning equipment of all makes and models. They work closely with Landa, North America's largest manufacturer of industrial pressure washers. Cougar Chemical has been the number one Landa dealer in Memphis and the Mid-South, as well as the pro's choice for quality cleaning equipment, chemicals, and supplies for over five decades.

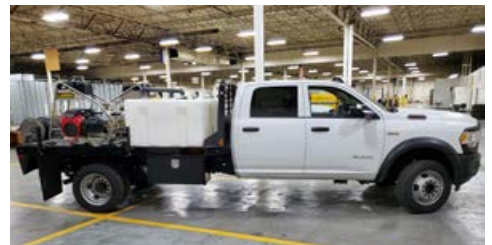
Cougar Chemical also custom builds their own trailer-mounted pressure wash systems, waste water recovery systems, and mobile wash detail units. These systems are manufactured with only the best equipment on the market, and Cougar Chemical's customers have come to expect nothing less. The mobile wash detail units and trailer-mounted pressure wash systems require reels, and Hannay gets the job done.

Cougar Chemical uses Hannay's 1500 Series hose reels for these systems.

"It's very convenient that the 1500 Series is so versatile," said Michael Fields, Cougar Chemical sales and marketing manager. "We order the 1500 Series in two ways. One is a larger high-pressure hose for washdown applications and the other is a smaller low-pressure garden hose for tank filling applications. We have the option to stack both reel sizes on top of each other to save room," explained Fields. "It's great knowing that I have flexibility when it comes to the reels in the layout when we are putting together these trailer systems."

"We started working with Hannay when a large order came in for custom trucks that needed to get done very quickly," related Fields.

"We were having difficulties connecting with our previous reel distributor, and time was of the essence. So we reached out to Hannay and they were quick to respond. Their team was able to turn around 40 reels within two weeks for us. That's when we knew we were working with the right people," said Fields.



Hannay Reels 1500 Series hose reels installed on a custom-built, truck-mounted cleaning system headed to Hawaii.

Customer
Cougar Chemical

Location
Memphis, Tennessee

Customer Challenge
Versatile reel to be used on custom trailer packages and mobile wash detail units

Hannay Solution
1500 Series hose reels

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– Michael Fields, Cougar Chemical sales and marketing manager

Domestic:
Phone: 877-467-3357
Fax: 800-733-5464

International:
Phone: 518-797-3791
Fax: 518-797-3259

reels@hannay.com

hannay.com



Hannay Reels 1500 Series hose reels are installed on this Cougar Catamount 200 hot water pressure washer trailer package.

 **Hannay Reels®**
The reel leader.